

October 28, 2004

Dear Avalon Homeowner,

I would like to take this opportunity to introduce myself as your new Avalon Homeowner Liaison on the HOA Board Of Directors. The previous homeowner liaison (Phil Constantini) resigned on 10/01/04 after nearly three years on the board. Phil worked tirelessly to better the Avalon community and his contributions will always be appreciated.

My wife Sherry and I purchased the fourth house built at Avalon so we have been here since the very beginning. We have attended every annual meeting and have always tried to be active in the community. We have three children and I have been employed by Horry County Sheriff for 16 years. I have probably met each of you at least twice when my wife and I walked door-to-door collecting signatures to amend the Avalon covenants to allow curbside mailboxes. That was an overwhelming success and mail service is slated to begin November 13<sup>th</sup>.

As a homeowner in Avalon, I believe one of the biggest problems is a lack of communication between the builder (Beezer), the management company (Wright Management), and the Avalon homeowner. In my opinion, that is why the annual homeowners meetings always turn into a debacle. Every year the meetings get worse and worse...and the last meeting on September 9<sup>th</sup>, 2004 was no exception. There were some mighty angry homeowners there. It dawned on me at that meeting that the Avalon homeowners save up their anger and frustrations all year long and explode at the annual meeting. When homeowners lose their tempers at the annual meetings, the meeting becomes counterproductive and the representatives from Beezer as well as Wright Management stop listening.

As the Avalon homeowner liaison I sit on the board of directors and we meet every three months to go over all the old and new Avalon business. I have implemented several ideas so that the Avalon homeowner has a voice throughout the entire year and not just at the annual meeting. I have appointed "street representatives" from every street at Avalon to meet with me every three months (two weeks before the quarterly board meetings) so that I have an agenda that I can present to the rest of the board.

Every street in Avalon has different issues and there is no way that I (on Callalily Court) can know what the homeowner on each and every street may need. From now on, if you have a suggestion or problem, you contact one of your street representatives and they will forward your issue to me to be discussed at the next quarterly board meeting. Of course, if your issue is of an extremely urgent nature, you as a homeowner are always welcome to contact me right away.

On the opposite side of this letter there is an "*Avalon HOA Organizational Chart*" so that you will know who your street representative is. You may even want to introduce yourself to your "street rep" at some point in the near future so that they can be more familiar with some of the people in the community. By the way...Webster's defines one of the traits of being in a *community* as: Sharing, participation, and fellowship. I am sure with a little bit of dedication and hard work from everyone in this *community* known as Avalon we can all live somewhere that we can be proud of.

Thank You And I Look Forward To Serving As Your Homeowner Liaison,

*Ed Stapleton*

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